



MEDIA RELEASE

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ZINTEL ENTERS MAJOR GROWTH PHASE

Communications solutions provider, Zintel Group is entering a major growth phase this year, which is expected to drive improved results in the future.

“The Payments business is now trading at encouraging levels and although this division is unlikely to break even this financial year, it should contribute material profitability from next year onward.

“The acquisition of Cogent Communications business in October will significantly impact the year’s profit to 31 March 2010 with high integration costs, however the Group should enjoy considerably improved profitability in future years,” said Nick Gordon, Chairman of Zintel Group.

This is promising news for the Group which has had a challenging first half year. The Group reported revenue was \$21.334m in the six months to 30 September 2009, up by 5.5% on last year’s first half revenue. However, net profit was down from the same period last year to \$1.296m due to the impact of restructuring and acquisition costs and difficult trading conditions.

Directors declared an interim dividend of 2.5 cents per share payable on 18 December 2009.

Ends



About Zintel Group Limited Zintel Group Limited (www.zintel.co.nz) is comprised of four businesses:

- Zintel Communications offers a range of telecommunications services in Australia and New Zealand, specialising in Toll free services
- Zintel Enterprise and Cogent Zintel (formerly Cogent Communications) provide integrated communications solutions for large corporate, government departments and SME businesses in New Zealand
- Zintel Payments distributes payment technology products and services in New Zealand

Established in 1995 and listed on the NZAX in November 2003, the Group employs over 250 staff with offices across New Zealand and in Sydney.

For further information, please contact:

Nick Gordon, Chairman of Zintel Group Limited

+64 (0)21 930 568

nick.gordon@xtra.co.nz